



Howaldconsulting.com

Letters of Credit  
Bank Guarantees  
Outstanding Receivables



We provide  
solutions for  
your  
outstanding  
receivables



## We offer our Competence

Howaldconsulting.com is focusing since 1994 on providing solutions for the recovery of outstanding receivables.

It is our strength to resolve your debts and claims without taking legal actions.

The standard way to claim and collect open debts resulting from export contracts is quiet often not successful if certainly rules and proceedings are not followed. Taking legal actions may confirm that you are entitled to receive the compensation but it does not necessarily mean that you get the money! What is certain however is that you will be faced with enormous expenses without being able to close the case.

If claims can not be collected or are disputed it may lead to a cash loss. Your credit rating can also be drastically reduced if pending bank guarantees, such as bid- and/or performance bonds are withheld by the buyer. In most cases this situation arises if the fulfillments of the contractual obligations are in doubt.

**Our success = Your profit**

Till today we have solved cases amounting to:

**US \$ 20.652.300,00**

### A few examples:

Egypt	\$ 4.050.000,00	Bonds + Claims
Algeria	\$ 85.000,00	Claims
China	\$ 181.500,00	Bonds
India	\$ 1.690.000,00	Claims
Cameroun	\$ 150.000,00	Bonds
Germany	\$ 2.172.000,00	Claims
Portugal	\$ 1.107.000,00	Bonds
Russia	\$ 1.650.000,00	Claims
Syria	\$ 135.000,00	Bonds
Taiwan	\$ 351.000,00	Claims
USA	\$ 5.670.000,00	Chapter 11 Case
Vietnam	\$ 297.000,00	Claims

## Our clients

We support and consult mainly clients working in Capital goods Industries:

- ✘ Mechanical / Industrial Engineering
- ✘ Industrial- and Process - Automation
- ✘ Instrumentation and Control
- ✘ Telecommunications
- ✘ Chemical Industries
- ✘ Material Handling
- ✘ General Industrial Machinery & Equipment
- ✘ Shipbuilding
- ✘ Aerospace

## Interested?

Are you interested in our services or do you like to learn more about our solutions and the approach? Would you like to meet to discuss in detail your requirements?

We are at your disposal and are looking forward to hearing from you. Don't hesitate to call us!

## Howaldconsulting.com



Route de Buix 32  
CH-2924 Montignez  
Switzerland



+ 41 61 485 80 81



<https://www.howaldconsulting.com>



[erich.howald@howaldconsulting.com](mailto:erich.howald@howaldconsulting.com)